

**AVIANCA INC.**

Ave. El Dorado 93-30

Santafé de Bogotá, Cundinamarca, COLOMBIA

Code: AV    Employ 2,900

Tel. (57-1) 413-9511 Fax (57-1) 413-8716

[www.avianca.com.co](http://www.avianca.com.co)

Ownership: 100% private

**Executive Management**

President Juan Emilio Posado

Commercial VP Rodrigo Toro

VP Operations Santiago Diago

General Manager for North America &amp; Mexico Juan Arbelaez

Financial Data (mil. US\$)	Year Ending 12/31	
	2000†	2001
Passenger Revenue	499.7	500.0
Total Revenue (excluding incidental revenue)	570.2	580.0
Expenses (excluding incidental revenue)	693.6	717.3
Operating Profit	(123.4)	(137.3)
Net Income after Taxes	(198.9)	(121.0)
Percent Change in: Revenue	3.5	1.7
Expenses	18.9	3.4
Yield-c per RPM	12.26	13.74
Percent Change	(14.6)	12.1
Cost-c per ASM	12.06	12.96
Percent Change	5.8	7.5

† Values updated from 2002 Source Book.

OPERATING DATA-SCHEDULED	Calendar Year	
	2000	2001
Revenue Passenger Miles (mil.)	4,076.4	3,640.3
Percent Change	20.4	(10.7)
Revenue Ton Miles (mil.)	456.4	399.0
Percent Change	17.3	(12.6)

Aircraft Fleet	Year End Fleet		Year End 2001 Fleet	Projected Year End		
	2000	2001	On Order/Options	2002	2003	2004
Stage III 757-200	3	5		6	6	6
767-200/300	6	6		6	6	6
MD-80	10	13		13	13	13
Total Fleet	19	24	0	25	25	25
Percent Change	(13.6)	26.3		4.2	0.0	0.0