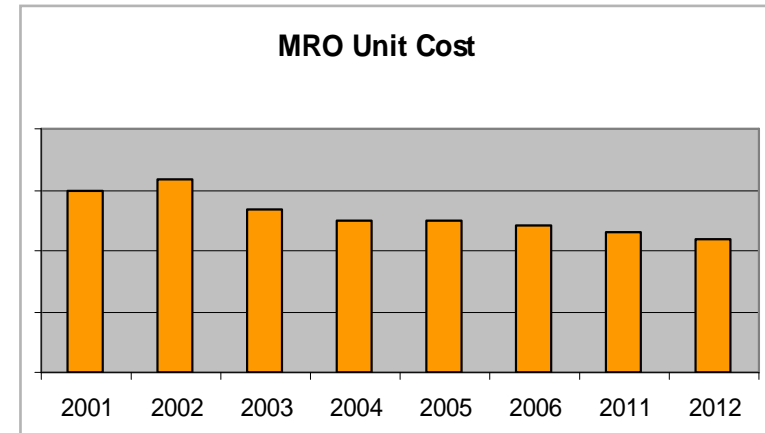


## Best Practices in MRO-Specific IT Solutions



## Time for challenge

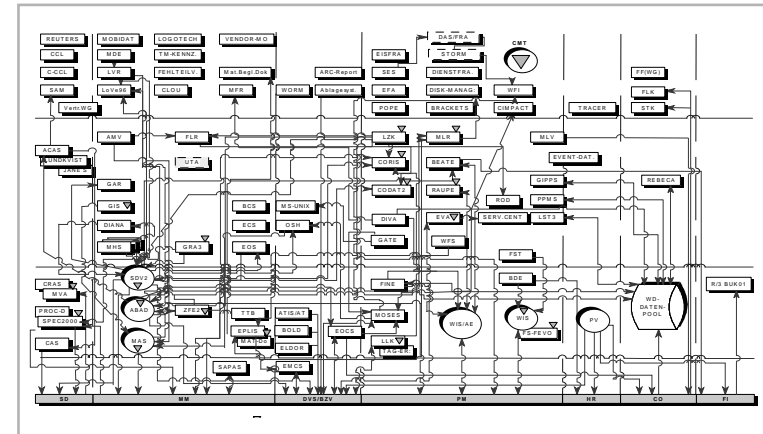
- Complex business, due to industry specific requirements (CAA)
- Cost pressure forces MRO companies to optimize their processes
- Process optimization with a proven MRO IT system
- Companies sometimes do not consider this as a chance



## Processes and IT landscape in the past

Grown processes with a fragmented IT

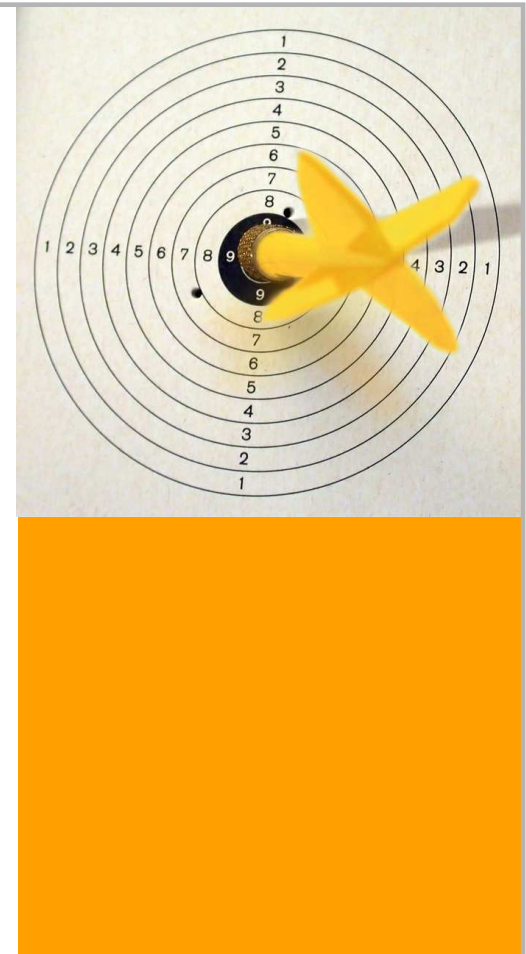
- Not optimal processes
- Multiple data entry
- Data not available
- Many IT systems and tools
- Many interfaces



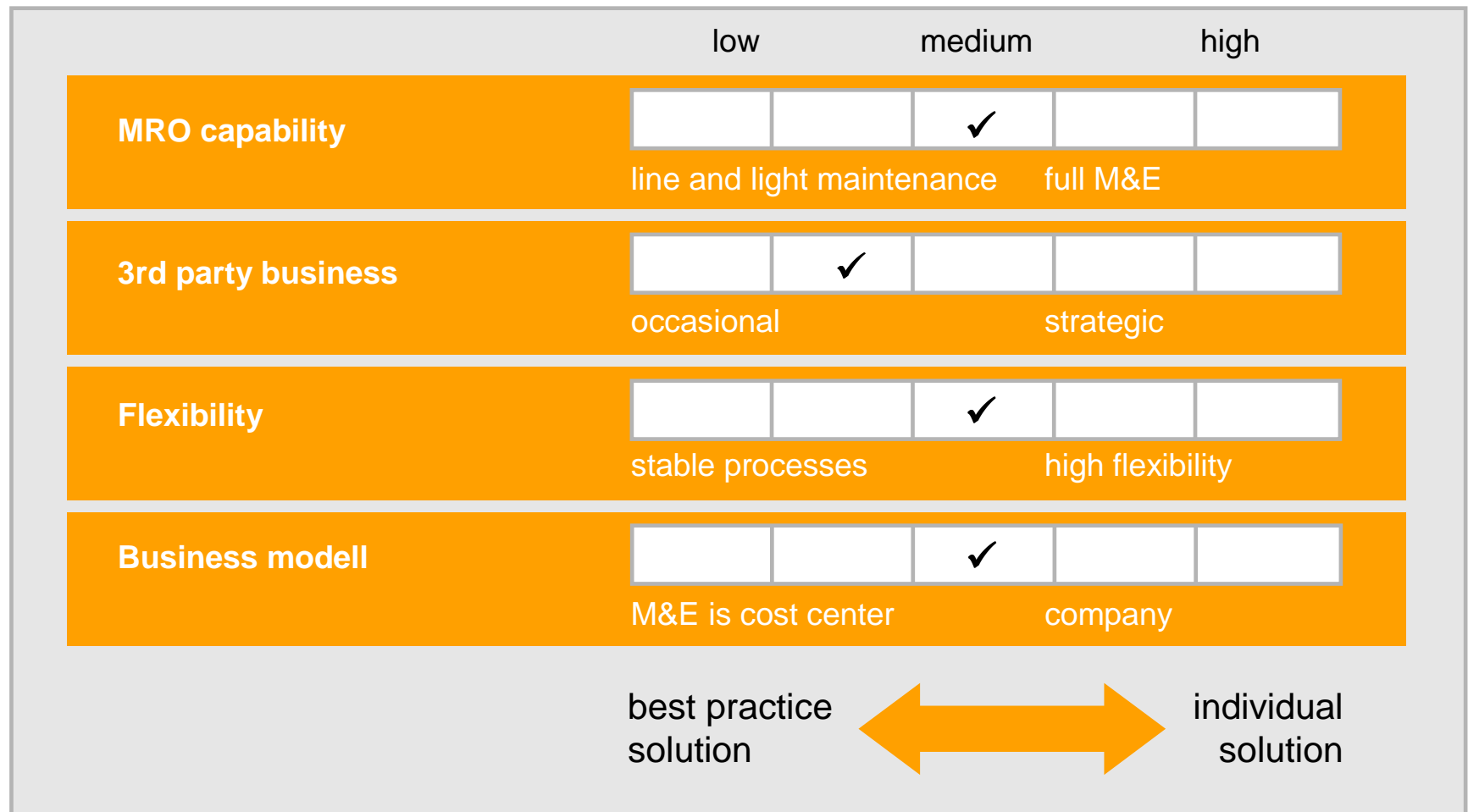
## Best Practice Approach

### Opportunity for a best practice approach

- IT support is required
- IT is not the core business
  
- Implementing pre defined processes
- Utilize the business experience of the provider
  
- This is the approach of “best of breed systems”
- Newly available for an ERP based system



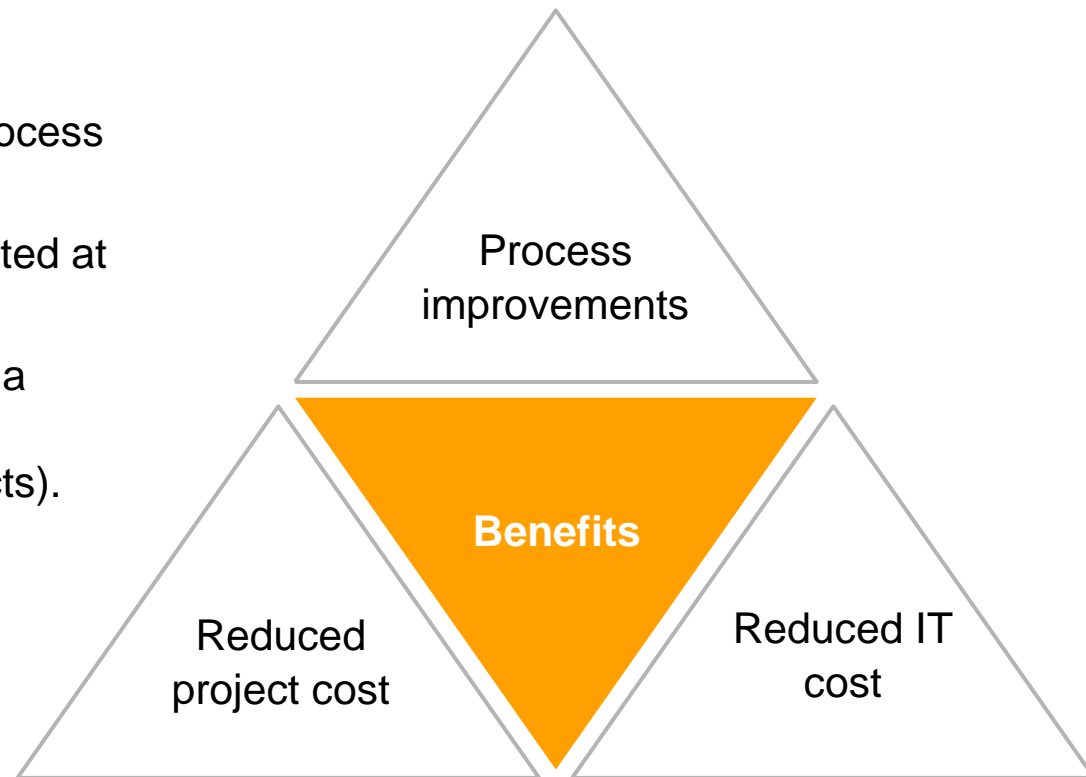
## Approach is valid for many of the MRO providers



## Lean and the 'best practice approach'

Lean is:

- Avoiding unnecessary process steps
- Organization that is oriented at added value
- Valid for all processes of a company (production, administration and projects).



## Challenges in this approach

- IT alone does not achieve this
- Change Management required
- Define clear goals and stick to them
- Provider with business Know-how





**Thank you for your attention**